

Esper Regulatory Technologies

[Texas DIR Contract Webpage](#)

Vendor ID: 1824844052

HUB Type: Non HUB Hub Type Description

RFO: DIR-CPO-TMP-449

Contract Status: Active

Contract Number: DIR-CPO-4712

Contract Term Date: 11/15/22

Contract Expiration Date: 11/15/24

[Texas DIR Cooperative Contracts Webpage](#)

Esper Regulatory Technologies Contact Information

Company Info	Primary Contact	Secondary Contact
Esper Regulatory Technologies Address 2028 E Ben White Blvd, Ste. 240-4075 Austin TX, 78741 Email: sales@esper.com Website: esper.com	Randy Sparks Vice President, Sales Phone: 512-426-6295 Email: randy.sparks@esper.com	Kate Symes Sr. Account Exec, Esper Phone: 202-306-3781 Email: kate@esper.com

Contract Overview

Esper Regulatory Technologies, Inc., offers a Software as a Service (SaaS) policy management platform. Included in this is maintenance, support, installation, configuration, technical expertise and other related services.

Esper's suite of policy workflow and management tools are purpose-built for government agencies. The platform allows for collaborative policymaking, data-driven regulatory & law research, project management and public-facing engagement on policies.

What agencies can do with Esper:

- Streamline and automate internal workflows on policy
- Repeal, update and draft all forms of policy
- Track progress on policies with real-time reports
- Analyze data to help assess the policy landscape
- Collect feedback and data from impacted stakeholders

For more information on the Esper product, please visit: <https://esper.com/product/>

For case studies with Esper's current government customers, please visit:

<https://esper.com/resources/case-studies/>

Contract Details & Ordering Information

The Esper Regulatory Technologies, Inc. contract may be used by state and local government, public education and other public entities in Texas, as well as public entities outside the state. Resellers are not available for this contract.

Commodity Codes

Commodity codes are standard classification codes for products and services. These codes come from the State of Texas NIGP Commodity book. Using these codes tells Procurement Services what kinds of items are purchased most, so we can build better contracts to serve your needs.

- 208-11 - Application Software, Microcomputer
- 208-20 - Business Software, Misc.: Agenda, Labels, Mail List, Planning, Scheduling, etc.
- 208-68 - Project Management
- 208-37 - Database Software
- 920-45 - Software Maintenance/Support
- 920-46 - Software Updating and Upgrading Services
- 920-21 - Data Entry Services
- 208-00 - COMPUTER SOFTWARE FOR MICROCOMPUTERS, SYSTEMS, INCLUDING CLOUD-BASED (PREPROGRAMMED)
- 208-21 - Business Intelligence Software
- 920-17 - Electronic Forms Services

Brands

Esper Regulation Management SaaS

Contract Documents

Contract documents include all essential contract documents for your procurement file.

- [DIR-CPO-4712 Contract](#)
- [DIR-CPO-4712 Appendix A Standard Terms and Conditions \(per Amendment 1\)](#)
- [DIR-CPO-4712 Appendix B HUB Subcontracting Plan](#)
- [DIR-CPO-4712 Appendix C Pricing Index \(per Amendment 1\)](#)
- [DIR-CPO-4712 Appendix D Customer Service Agreement](#)
- [DIR-CPO-4712 RFO DIR-CPO-TMP-449](#)
- [DIR-CPO-4712 Amendment 1](#)

How to Order

Below are the steps to learn more and order Esper's SaaS platform.

1. For product and pricing information:
 - a. Visit the [Esper Regulatory Technologies, Inc. website](#) to schedule a meeting
 - b. Contact Randy Sparks at randy.sparks@esper.com or 512-426-6295
2. Generate a purchase order made payable to Esper Regulatory Technologies, Inc.
 - a. The purchase order must reference DIR Contract Number **DIR-CPO-4712**
3. E-mail or fax your purchase order and quote form to your designated vendor sales representative

Resellers

There are no present resellers for the above products and services in the state of Texas.

Products & Services

This contract offers the following products and services. Please contact the Vendor for the latest information.

Appendix C Pricing Index
DIR-CPO-4712
Esper Regulatory Technologies

Software Products: Regulation Management SaaS

Esper Platform; Subscription License, with access to Esper Support Center and annual updates. Implementation services are scoped and priced separately based on the rates below.

Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
Esper Platform; Tier 1 Annual Software Subscription; up to 10 users per Agency	EPT1	\$150,000	15%
Esper Platform; Tier 2 Annual Software Subscription; 11-25 users per Agency	EPT2	\$200,000	15%
Esper Platform; Tier 3 Annual Software Subscription; 26-40 users per Agency	EPT3	\$275,000	15%
Esper Platform; Tier 4 Annual Software Subscription; 40+ users per Agency	EPT4	\$325,000	15%

Software Services: Regulation Management SaaS

Service Description	Service Category	Service Part Number	Service Unit	MSRP List Price	DIR Customer Discount % off MSRP
Project Manager	Implementation/Maintenance	PM1	P/hour	\$200	10%
Senior Implementation Consultant	Implementation/Maintenance	SIC1	P/hour	\$185	10%
Implementation Consultant	Implementation/Maintenance	IC2	P/hour	\$165	10%
Senior Engineer	Implementation/Maintenance	SE1	P/hour	\$148	10%
Engineer	Implementation/Maintenance	SE2	P/hour	\$132	10%
Security Engineer	Implementation/Maintenance	SECE1	P/hour	\$132	10%
Product Manager	Implementation/Maintenance	PRM1	P/hour	\$165	10%
Systems Integration Specialist	Implementation/Maintenance	SIS2	P/hour	\$137	10%

Warranty & Return Policies

All information on policies relating to the use of Esper can be found in [DIR-CPO-4712 Appendix D Customer Service Agreement PDF](#) (130.39KB).

DIR Logos

Two files of the DIR logo are provided below for the purposes of this contract.

